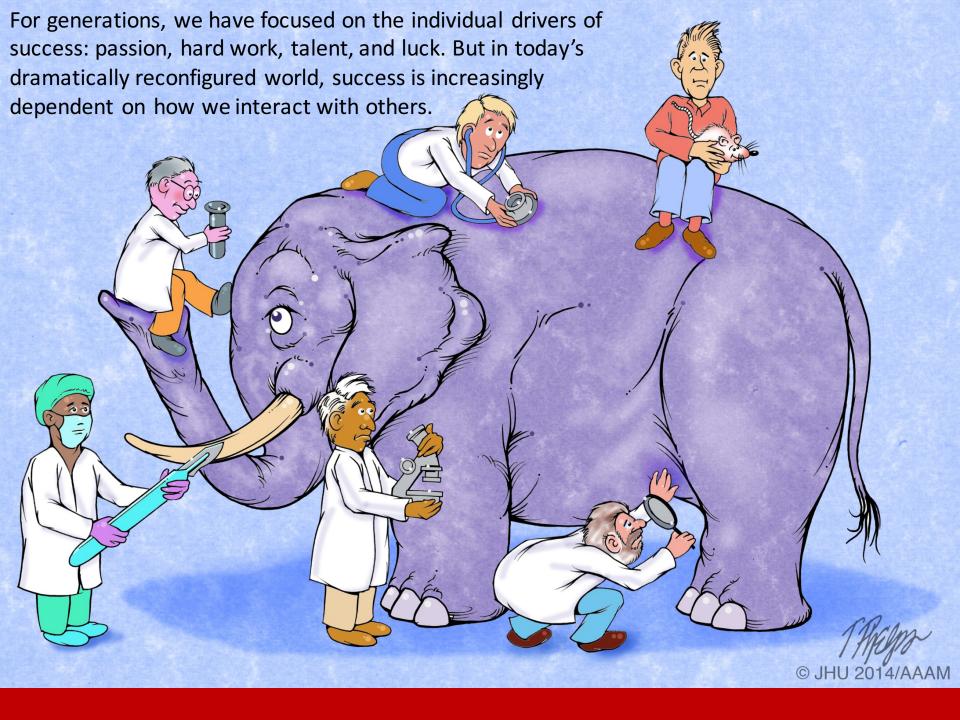
Building effective collaboration/networking

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DEFINITION OF COLLABORATION

- Latin collaborare, which means "to work together". Working with another to do something practical or to achieve a specific goal (Merriam-Webster 2014).
- Collaborative research is generally understood to mean joint work on a research project or program that needs or benefits from the knowledge, perspectives, and resources of many individuals, disciplines, or organizations.



Collaboration Across Disciplines

- Multidisciplinary: collaboration, researchers work on a problem within their own discipline-based perspectives in parallel with others, fitting their respective results together at the end of a project.
- Interdisciplinary: more intentionally collaborative, with researchers working together on a common problem from their respective disciplinary perspectives.
- Transdisciplinary: an even more collaborative form of work, in which researchers approach a common problem from an integrated conceptual framework, identifying the discipline-based methods and approaches that they can take together and redefining both the problem and its solution accordingly.

Shift from individual to collaborative research

- Increasingly complex questions need the combined insights and skills of experts in multiple, complementary disciplines.
- New opportunities for translating research findings into commercial products, and the economic importance of research and development worldwide, have led to growth in collaborations between academic researchers and industry.
- Tighter governmental budgets for research and increased emphasis on cost-effectiveness have led to new collaborative structures
- Large numbers of international graduate and postdoctoral trainees have created new pathways for collaboration

- Development of the Internet, and continuous improvements in longdistance communication and transfer of digital data and resources
- Collaboration accelerates discovery.
 Because collaborative research explores questions from multiple vantage points, it can reach and validate conclusions more quickly as well as discover new dimensions of complex problems

How to balance...

Promote your own research

Expand your research vision

Publications

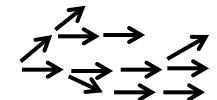
Grant funding

Academic visibility

Job opportunity

Citizenship

Friendship

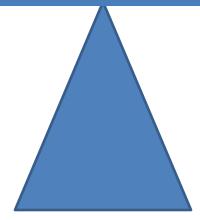


COLLABORATRION
Network research

Flying solo

Individual

research





Outcomes of Research Collaboration

Research
Productivity
& Gain -

Synergism

Addition

No effect

Reduced

Research Collaboration Activities

- Consultation
- Educational exchanges
- Shared access to resources or data
- Development of joint publications
- Cooperative hosting of conferences & participation in research consortia or networks

Pathways



What to collaborate?

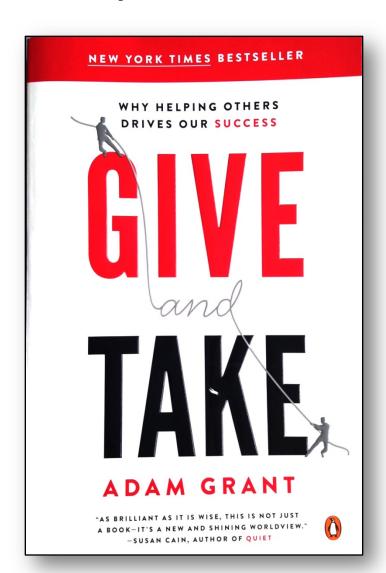
- Conception and design
- Development of methodology
- Acquisition of data (provided animals, acquired and managed patients, provided facilities, etc.)
- Analysis and interpretation of data (e.g., statistical analysis, biostatistics, computational)
- Writing, review, and/or revision of manuscript
- Administrative, technical, or material support (i.e., reporting or organizing data, constructing databases)
- Study supervision

It is never too early to talk about... while the collaboration is forming

A research collaboration can be enhanced by:

- Discussing intellectual property issues
- Co-authorship plans
- Potential grant application and leadership roles
- Non-overlapping future research direction

"If you were in my shoes, what would you do?"



"... advice seeking is a surprisingly effective strategy for exercising influence when we lack authority... Asking advice encourages greater cooperation & information sharing, turning into a win-win...

Four benefits: learning, perspective taking, commitment and flattery

Other useful approaches

- Mutual visits and give a seminar, GR, etc.
- Periodical communications and updates including reporting negative results
- Involvement at early phase of paper and grant writing
- Personal meetings at conferences...
- Termination of the collaboration...
 introduction to other collaborators who may
 have the expertise and interest

Summary

- The rewards of <u>productive</u> collaboration beyond oneself
- Ripple effects
- "Seeing Advice" approach
- Balance "focus" and "collaboration expansion", give up too much time & credit?
- Never too early to talk about authorship, etc.
- Follow-up and motivation maintenance
- Friendship